



# Capability Statement

## AMELIA ISLAND TECH

<https://AmeliaIslandTech.com>

### Company Snapshot

Amelia Island Tech is a leading IT consulting and cybersecurity firm dedicated to providing comprehensive and innovative solutions to federal, state, and local government agencies. With a proven track record of delivering high-quality services, we specialize in securing and safeguarding critical information and enhancing IT infrastructure to meet the evolving challenges of the digital age.

#### REGISTRATIONS, D&B (DUNS), NAICS CODES, AND CERTIFICATIONS

Unique Entity ID: L2C2YNU1UHT5

Cage Code: 02J15

D&B (DUNS): 132756480

NAICS Codes: 541512, 541513, 541519, 541611, 541690, 541990, 611240

SBA Certifications: SDVOSB, VOSB



#### POINT OF CONTACT

**Bill Cartwright**  
Chief Executive Officer

[bill.cartwright@AmeliaIslandTech.com](mailto:bill.cartwright@AmeliaIslandTech.com)  
<https://AmeliaIslandTech.com>  
(904) 469-1980

### Core Competencies

Strategic IT Leadership | Digital Transformation | Cybersecurity | Innovation Management | Team Development | Vendor Management | Cost Reduction | Operational Efficiency | Disaster Recovery | Data Privacy & Security | Compliance & Risk Management | IT Project Management | Technology Integration | ERP Systems Management | Fractional IT C Suite Consulting (CIO, CTO, CISO) | Talent Mentoring



Digital Transformation



Cloud Solutions



Cybersecurity

### Past Performance

As a seasoned IT leader with over 25 years of experience, I have successfully transformed multi-site organizations through large-scale digital transformations, cybersecurity initiatives, and IT operations. I have integrated cutting-edge technologies, overhauled IT infrastructure, negotiated key vendor contracts, and developed unified IT strategies, resulting in enhanced operational efficiencies and substantial cost savings. I also led a technology support mentoring program for economically disadvantaged youth, fostering innovation and accountability within teams. My expertise includes technology strategy implementation, cybersecurity, cost management, vendor relations, disaster recovery, and data privacy. I advocate for continuous improvement and leveraging emerging technologies to maintain a competitive advantage.

### Differentiators

1

#### Experienced Team

Our team comprises seasoned IT Consultants and Cybersecurity experts with extensive experience in Digital Transformation and Cybersecurity projects.

2

#### IT Rapid Response

Our agile and responsive team ensures quick turnaround times and efficient problem resolution.

3

#### Client-Centric Approach

We prioritize understanding the unique needs of each client to provide tailored solutions that drive successful outcomes.

4

#### Proven Methodologies

We utilize industry best practices and cutting-edge technologies to deliver reliable and effective solutions that meet our client's needs.